

**WESTERN QUARTERLY MEETING**  
**FY2014 BUDGET vs. ACTUAL**  
**YEAR TO DATE as of 3/31/14**

	Actual 2012	Actual 2013	Budget 2014	YTD 2014	Variance	Variance %
<b>Income Sources</b>						
Monthly Mtgs	191,815	179,017	196,300	138,798	57,502	71
Grants					-	
Interest	748	275	700	70	630	10
Outreach Materials	215	17	100		100	-
Other Income		75		100	(100)	
<b>Gross Revenues</b>	<b>192,777</b>	<b>179,384</b>	<b>197,100</b>	<b>138,968</b>	<b>58,132</b>	<b>71</b>
<b>Expenses</b>						
<b>Staff</b>						
Salaries	17,520	19,022	27,550	19,375	8,175	70
Health Insurance	0	0	1,800		1,800	-
FICA/Payroll Taxes	866	1,912	1,400	1,434	(34)	102
Worker's Compensation	333	302	400	313	87	78
Payroll services	1,040	1,058	1,000	744	256	74
Travel / Job Postings	170	230	500	149	351	30
Staff Development	30	20	750		750	-
<b>Subtotal, Staff expenses</b>	<b>19,958</b>	<b>22,544</b>	<b>33,400</b>	<b>22,015</b>	<b>11,385</b>	<b>66</b>
<b>Office</b>						
Rent	500	500	500	500	-	100
Telephone, internet	1,535	1,544	1,600	1,172	428	73
Postal box rental	96	96	125	100	25	80
Insurance, Prop/Lia/SM	2,101	2,147	2,200	2,529	(329)	115
Postage	332	152	400	87	313	22
Bulk mail permit	190	190	200	220	(20)	110
Computer Software		499	600	74	526	12
Web & Domain	275	320	400	1,115	(715)	279
Communications	0		500		500	-
Supplies	109	400	300	232	68	77
<b>Subtotal, office expenses</b>	<b>5138</b>	<b>5,848</b>	<b>6,825</b>	<b>6,029</b>	<b>796</b>	<b>88</b>
<b>Quarterly Meetings</b>						
Refreshments & Supplies	389	187	300	145	155	48
Programs	181		200	176	24	88
Childcare	125	40	150	60	90	40
<b>Subtotal, WQM Sessions</b>	<b>695</b>	<b>227</b>	<b>650</b>	<b>381</b>	<b>269</b>	<b>59</b>
<b>Newsletter</b>						
Newsletter design						
Print/Postage	1,697	2,183	2,300		2,300	-
Editor	1,500	400	-	-		
<b>Subtotal, Newsletter</b>	<b>3,197</b>	<b>2,583</b>	<b>2,300</b>	<b>-</b>	<b>2,300</b>	<b>-</b>
<b>Programs, Youth</b>						
Youth programs	187	210	300	290	10	97
Travel / Training		110	300		300	-
<b>Subtotal, Youth Activities</b>	<b>187</b>	<b>320</b>	<b>600</b>	<b>290</b>	<b>310</b>	<b>48</b>
<b>Programs, Other</b>						
Outreach/Young Adult, etc.		504	500	27	473	5
QFD	478					
<b>Subtotal, Programs, other</b>	<b>478</b>	<b>504</b>	<b>500</b>	<b>27</b>	<b>473</b>	<b>5</b>
<b>Expenses, Other</b>						
Fallowfield Maintenance		630	450	500	(50)	111
<b>Subtotal, Expenses Other</b>		<b>630</b>	<b>450</b>	<b>500</b>	<b>(50)</b>	<b>111</b>
<b>PYM Covenant</b>	<b>147,600</b>	<b>143,821</b>	<b>159,000</b>	<b>112,805</b>	<b>46,195</b>	<b>71</b>
<b>Total Expenses</b>	<b>177,253</b>	<b>175,973</b>	<b>203,725</b>	<b>142,047</b>	<b>61,678</b>	<b>70</b>
<b>Net Revenue</b>	<b>\$15,524</b>	<b>3,411</b>	<b>(6,625)</b>	<b>(3,079)</b>		
<b>Applied Reserves Required</b>			<b>6,625</b>	<b>3,079</b>		

\* Report reflects April Covenant Payment to PYM, even though no other April expenses are included