

**WESTERN QUARTERLY MEETING**  
**FY2014 BUDGET vs. ACTUAL**  
**YEAR TO DATE as of 12/31/13**

	Actual <u>2012</u>	Actual <u>2013</u>	Budget <u>2014</u>	YTD <u>2014</u>	Variance	Variance %
<b>Income Sources</b>						
Monthly Mtgs	191,815	179,017	196,300	96,373	99,927	49
Grants					-	
Interest	748	275	700	43	657	6
Outreach Materials	215	17	100		100	-
Other Income		75		100	(100)	
<b>Gross Revenues</b>	<b>192,777</b>	<b>179,384</b>	<b>197,100</b>	<b>96,516</b>	<b>100,584</b>	<b>49</b>
<b>Expenses</b>						
<b>Staff</b>						
Salaries	17,520	19,022	27,550	12,950	14,600	47
Health Insurance	0	0	1,800		1,800	-
FICA	866	1,912	1,400	956	444	68
Worker's Compensation	333	302	400	273	127	68
Payroll services	1,040	1,058	1,000	495	505	50
Travel / Job Postings	170	230	500	111	389	22
Staff Development	30	20	750		750	-
<b>Subtotal, Staff expenses</b>	<b>19,958</b>	<b>22,544</b>	<b>33,400</b>	<b>14,785</b>	<b>18,615</b>	<b>44</b>
<b>Office</b>						
Rent	500	500	500	500	-	100
Telephone, internet	1,535	1,544	1,600	781	819	49
Postal box rental	96	96	125	100	25	80
Insurance, Prop/Lia/SM	2,101	2,147	2,200	2,529	(329)	115
Postage	332	152	400	70	330	18
Bulk mail permit	190	190	200		200	-
Computer Software		499	600		600	-
Web & Domain	275	320	400		400	-
Communications	0		500		500	-
Supplies	109	400	300	194	106	65
<b>Subtotal, office expenses</b>	<b>5138</b>	<b>5,848</b>	<b>6,825</b>	<b>4,174</b>	<b>2,651</b>	<b>61</b>
<b>Quarterly Meetings</b>						
Refreshments & Supplies	389	187	300	145	155	48
Programs	181		200		200	-
Childcare	125	40	150	45	105	30
<b>Subtotal, WQM Sessions</b>	<b>695</b>	<b>227</b>	<b>650</b>	<b>190</b>	<b>460</b>	<b>29</b>
<b>Newsletter</b>						
Newsletter design						
Print/Postage	1,697	2,183	2,300		2,300	-
Editor	1,500	400	-	-	-	-
<b>Subtotal, Newsletter</b>	<b>3,197</b>	<b>2,583</b>	<b>2,300</b>	<b>-</b>	<b>2,300</b>	<b>-</b>
<b>Programs, Youth</b>						
Youth programs	187	210	300	248	52	83
Travel / Training		110	300		300	-
<b>Subtotal, Youth Activities</b>	<b>187</b>	<b>320</b>	<b>600</b>	<b>248</b>	<b>352</b>	<b>41</b>
<b>Programs, Other</b>						
Outreach/Young Adult, etc.		504	500	27	473	5
QFD	478					
<b>Subtotal, Programs, other</b>	<b>478</b>	<b>504</b>	<b>500</b>	<b>27</b>	<b>473</b>	<b>5</b>
<b>Expenses, Other</b>						
Fallowfield Maintenance		630	450	500	(50)	111
<b>Subtotal, Expenses Other</b>	<b></b>	<b>630</b>	<b>450</b>	<b>500</b>	<b>(50)</b>	<b>111</b>
<b>PYM Covenant</b>	<b>147,600</b>	<b>143,821</b>	<b>159,000</b>	<b>78,457</b>	<b>80,543</b>	<b>49</b>
<b>Total Expenses</b>	<b>177,253</b>	<b>175,973</b>	<b>203,725</b>	<b>98,381</b>	<b>105,344</b>	<b>48</b>
<b>Net Revenue</b>	<b>\$15,524</b>	<b>3,411</b>	<b>(6,625)</b>	<b>(1,865)</b>		
<b>Applied Reserves Required</b>			<b>6,625</b>	<b>1,865</b>		